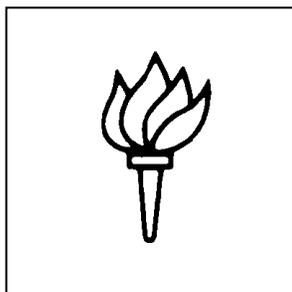


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United States National Report on Exchange of Information

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UNITED STATES NATIONAL REPORT  
ON EXCHANGE OF INFORMATION

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*Spurred at least in part by the revenue crunch precipitated by the financial crisis, the United States has taken an aggressive stance towards non-reporting of offshore income and attendant offshore tax evasion. Our contribution discusses administrative and legal mechanisms, especially the Foreign Account Tax Compliance Act (FATCA), that the United States has deployed to obtain offshore tax information. As this National Report reveals, while FATCA has been widely criticized as unilateral and extraterritorial legislation, it also has bolstered the offshore tax compliance efforts of governments other than the United States. For many jurisdictions, FATCA thus offers an aspirational new global standard for automatic exchange of information – one that would supplement, if not replace, information exchange on request.*

I. THE RISE OF FATCA

Every year, the United States loses at least \$100 billion in tax revenue as a result of tax evasion that occurs through the use of offshore bank accounts.<sup>1</sup> Offshore evasion strategies have ranged from diversion of earnings from U.S. sources into offshore trusts and

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other entities<sup>2</sup> to the conversion of cash holdings by individuals into diamonds, which were then smuggled out of the United States concealed in a tube of toothpaste before being secreted in Swiss bank vaults.<sup>3</sup> Historically, these evasion strategies have been effective due to other jurisdictions' strong bank secrecy rules.<sup>4</sup> To overcome lack of cooperation from other jurisdictions, the United States has undertaken a series of aggressive tax enforcement approaches, culminating in the adoption of the FATCA in 2010.<sup>5</sup>

*Background.* Starting in 2001, foreign financial institutions (FFIs) could enter into "Qualified Intermediary" (QI) agreements with the United States.<sup>6</sup> Foreign financial institutions that became QIs agreed to determine the identity of their clients, but they did not have to report the identities of non-U.S. clients, including corporations, to the IRS as long as QIs concluded that the proper amount of U.S. tax was withheld on U.S.-source payments to the non-U.S. clients.<sup>7</sup>

The highly publicized whistleblower case of Bradley Birkenfeld, a former UBS banker,<sup>8</sup> and the IRS's related *John Doe* summonses<sup>9</sup> revealed that UBS encouraged U.S. taxpayers to form foreign shell corporations which would then open offshore accounts at UBS. UBS then took the position that no withholding was required with respect to the payments to the foreign shells, even though its bankers knew

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<sup>2</sup> For discussion, see PERMANENT SUBCOMM. ON INVESTIGATIONS, COMM. ON HOMELAND SEC. AND GOV'T AFFAIRS, 108<sup>TH</sup> CONG., TAX HAVEN ABUSES: THE ENABLERS, THE TOOLS AND SECRECY 1 (2006).

<sup>3</sup> See Mark Hosenball & Evan Thomas, *Cracking the Vault*, NEWSWEEK, Mar. 23, 2009, at 32.

<sup>4</sup> See, e.g., Bradley J. Bondi, *Don't Tread on Me: Has the United States Government's Quest for Customer Records from UBS Sounded the Death Knell for Swiss Bank Secrecy Laws?*, 30 NW. J. INT'L L. & BUS. 1 (2010) (describing Swiss bank secrecy rules).

<sup>5</sup> See Hiring Incentives to Restore Employment Act, Pub. L. No. 111-147, § 501, 124 Stat. 71 (2010).

<sup>6</sup> See Treas. Reg. § 1.1441-1.

<sup>7</sup> *Id.*

<sup>8</sup> See *Year in Review: The 2009 Person of the Year*, TAX NOTES TODAY, Jan. 4, 2010, at 1-3 (describing Birkenfeld's actions).

<sup>9</sup> STAFF OF PERMANENT S. COMM. ON INVESTIGATIONS, COMM. ON HOMELAND SEC'Y AND GOVERNMENT AFFAIRS, 110TH CONG., STAFF REP., TAX HAVEN BANKS AND U.S. TAX COMPLIANCE 3 (2008).

that the beneficial owners were U.S. residents.<sup>10</sup> Under a deferred prosecution agreement with the United States, UBS agreed to pay a fine of \$780 million, release (through the Swiss government) the names of 250 U.S. holders of offshore UBS accounts, and cease its illegal banking and brokerage activities in the United States. Under a separate agreement, UBS ultimately agreed to disclose the names of 4,500 of an estimated 20,000 U.S. holders of offshore accounts at UBS.

There is little reason to think that abuses of the QI regime were limited to UBS. The magnitude of offshore evasion became even more apparent when, contemporaneously with its actions against UBS and other financial institutions, the government announced in 2009 an offshore voluntary compliance initiative, under which nearly 15,000 U.S. taxpayers disclosed to the IRS that they held funds in previously unreported offshore accounts.<sup>11</sup>

*FATCA.* In response to the weaknesses of the QI regime, and the increased attention on the offshore evasion epidemic following the UBS deferred prosecution agreement, Congress enacted FATCA in 2010.<sup>12</sup> Under FATCA, participating FFIs are required to report the name, address, and other identifying information for each account holder that is a U.S. person, the account number and balance, and any gross dividends, interest, and other income paid to the account. In addition, participating FFIs must obtain various documents from any account holders that possess indicia of U.S. status, such as a power of attorney granted to someone with a U.S. address. Participating FFIs also are required to withhold 30% on certain payments to recalcitrant account holders and other financial institutions that do not comply with FATCA.

FATCA's enforcement mechanism is both potent and innovative. FFIs refusing to cooperate with the regime by reporting the required information are subject to a 30% withholding tax on certain U.S.-source payments, including U.S.-source interest and dividends, gross proceeds from the sale of assets that generate U.S. dividends and

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<sup>10</sup> See, e.g., UBS Deferred Prosecution Agreement, at 2. See also *id.*, Exhibit C, at 4-5.

<sup>11</sup> See *Shulman Addresses IRS's Strategic Priorities for the Future*, TAX NOTES TODAY, May 19, 2011, at 97-11.

<sup>12</sup> See Hiring Incentives to Restore Employment Act, Pub. L. No. 111-147, § 501, 124 Stat. 71 (2010).

interest.<sup>13</sup> To avoid being subject to this withholding tax, FFIs must register with the IRS and commit to report information regarding their U.S. account holders and non-U.S. account holders that are entities with substantial U.S. owners.<sup>14</sup>

*Criticism.* Commentators have characterized FATCA as “aggressive,”<sup>15</sup> “audacious,”<sup>16</sup> “egregious,”<sup>17</sup> “draconian”<sup>18</sup> and “devastatingly destructive.”<sup>19</sup> The principal criticisms have been that FATCA is not only unilateral,<sup>20</sup> but also extraterritorial.<sup>21</sup> Critics contend that FATCA requires financial institutions in jurisdictions outside the U.S. to act like “U.S. Treasury watchdogs”<sup>22</sup> and that it “strong arms every financial institution in the world into doing the

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<sup>13</sup> See I.R.C. §§ 1471(a), 1473(1).

<sup>14</sup> See I.R.C. § 1471(c).

<sup>15</sup> Scott D. Michel, *FATCA: A new era of financial transparency*, J. OF ACC., Jan. 2013.

<sup>16</sup> Susan C. Morse, *Ask for Help, Uncle Sam: The Future of Global Tax Reporting*, 57 VILL. L. REV. 529, 536 (2012).

<sup>17</sup> Don Whiteley, *IRS Wants Canada to Nab U.S. Tax Cheats: Why We Should Care*, *The Globe and Mail*, Jan. 7, 2013, available at <http://www.theglobeandmail.com/globe-debate/irs-wants-canada-to-nab-us-tax-cheats-why-we-should-care/article6994760/#dashboard/follows/>.

<sup>18</sup> *Id.*

<sup>19</sup> Andrew F. Quinlan, *FATCA and US fiscal imperialism threaten to sink global economy*, THE DAILY CALLER, Mar. 19, 2013, available at <http://dailycaller.com/2013/03/19/fatca-and-us-fiscal-imperialism-threaten-to-sink-global-economy/>.

<sup>20</sup> See, e.g., EU Parliament FATCA Hearing, May 28, 2013 (statement of Marie Rosvall, President of the Fiscal Committee, European Banking Federation) available at <http://www.youtube.com/watch?v=zRoU-JNFhr0>, at 22:44. (“How can one country impose its law on other countries without any consultations or discussions?”).

<sup>21</sup> Canadian Finance Minister Jim Flaherty described FATCA’s “far-reaching extraterritorial implications” that would “turn Canadian banks into extensions of the IRS.” Letter from Finance Minister Jim Flaherty to The Washington Post, the New York Times, and the Wall Street Journal (Sept. 16, 2011) available at <http://business.financialpost.com/2011/09/16/read-jim-flahertys-letter-on-americans-in-canada>. See also Arthur J. Cockfield, *The Limits of the International Tax Regime as a Commitment Provider*, 33 Va. Tax Rev. 59 (2013), at 102-3, (“the unilateral nature of FATCA arguably subverts traditional multilateral processes”). See also Allison Christians, *Putting the Reign Back in Sovereign*, 40 PEPP. L. REV. 1373, 1408 (“[FATCA] proposes a turn away from multilateralism”).

<sup>22</sup> Christopher Elias, *U.S. Foreign Account Tax Compliance Act Threatens Investment in the U.S.*, Thomson Reuters, Jan. 25, 2012.

job of the IRS.”<sup>23</sup> According to representatives of large financial institutions and other businesses outside the United States, the legislation will result in billions of dollars in implementation costs.<sup>24</sup> In addition, some government officials outside of the United States assert that despite the attempt by the United States enter into intergovernmental agreements (IGAs), FATCA conflicts with the local banking and privacy laws of many other jurisdictions.<sup>25</sup> Further, critics contend that the United States acts like the “loan sheriff in town”<sup>26</sup> by demanding information from other jurisdictions without offering any information in exchange. In light of this criticism and the legal obstacles of local bank secrecy rules, several commentators have even predicted that the FATCA regime will not survive.<sup>27</sup>

### III. FROM UNILATERALISM TO MULTILATERALISM

While complaints about the unilateralism and extraterritoriality of FATCA certainly are not without merit, FATCA also has *enhanced* multilateral cooperation in combating tax evasion, and it has spawned similar legislation and treaties in other jurisdictions. This Part reviews these developments.

*Model Intergovernmental Agreements.* The largest EU countries—France, Germany, Italy, Spain, and the United Kingdom—as well as the EU’s Commission worked with the United States to develop the text of the Model 1 IGA. Along with the Model 2 agreement, these IGAs seek to both reduce compliance burdens for FFIs and avoid conflicts between FFIs’ obligations under FATCA and their client-confidentiality obligations under foreign law. For example, FFIs located in Model 1 partner jurisdictions need not enter

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<sup>23</sup> Quinlan, *supra* note 19.

<sup>24</sup> See Kate Burgess, *US legislation: Industry concerned at extraterritorial tax clampdown plan*, FINANCIAL TIMES, May 8, 2012.

<sup>25</sup> Patricia Lee, *U.S. extra-territorial approach to regulations could have unintended consequences for Asia-Pacific region*, Thomson Reuters, Sept. 4, 2012.

<sup>26</sup> Jeff N. Mukadi, *FATCA and the Shaping of a New International Tax Order*, TAX NOTES, June 25, 2012.

<sup>27</sup> See e.g., Peter Spiro, *The (Dwindling) Rights and Obligations of Citizenship*, 21 WM. & MARY BILL RTS. J. 899 (2013) (“It is not clear that the FATCA regime is sustainable”); Frederic Behrens, *Using a Sledgehammer to Crack a Nut: Why FATCA Will Not Stand*, 2013 WIS. L. REV. 205.

into separate FFI agreements with the United States in order to avoid the withholding tax.<sup>28</sup>

Importantly, the Model 1 IGA developed with the G5 and the EU Commission contemplates reciprocal automatic exchange of information from U.S. financial institutions. The United States entered into the first Model 1 IGA with the United Kingdom, and several more have followed. The United States is actively engaged in talks with 70 jurisdictions regarding FATCA.<sup>29</sup>

*Son of FATCA.* Perhaps more remarkable has been the adoption of FATCA-like legislation or treaties by other jurisdictions. For example, the United Kingdom has drafted “son of FATCA” legislation aimed at securing information from its crown dependencies and overseas territories.<sup>30</sup> In addition to this legislation, the United Kingdom has entered into information-sharing agreements with its crown dependencies modeled on the U.S.-U.K. bilateral IGA.<sup>31</sup> Notably, in order to minimize additional compliance burdens for financial institutions, the United Kingdom has incorporated nearly identical reporting requirements as those required under the U.S. model IGAs, even going so far as to denominate threshold account values in U.S. dollars and incorporating by reference U.S. Treasury regulations.<sup>32</sup> An important difference is that

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<sup>28</sup> Other benefits of the Model I IGA for FFIs include reduced due diligence requirements and exemptions from FATCA reporting requirements for more kinds of institutions and products.

<sup>29</sup> Robert Stack, *Myth vs. FATCA: The Truth About Treasury’s Effort to Combat Offshore Evasion* (Sept. 20, 2013) available at <http://www.treasury.gov/connect/blog/Pages/Myth-vs-FATCA.aspx>. Under the Model 2 IGA, the FATCA partner country will authorize its FFIs to report FATCA-required information directly to the IRS. The U.S. has entered into Model 2 IGAs with Bermuda, Japan, and Switzerland.

<sup>30</sup> John McCann & Angela Nightingale, *Tax Information Sharing, The Rise of ‘FATCA-esque’ Agreements*, Aima, p. 2, October 24, 2013 available at [www.aima.org/en/education/aimajournal/q12013/tax-information-sharing.cfm](http://www.aima.org/en/education/aimajournal/q12013/tax-information-sharing.cfm)

<sup>31</sup> Isle of Man, Guernsey, and Jersey. See, e.g., Statement of Guernsey’s Chief Minister describing the UK-Guernsey agreement as providing for “enhanced reporting of tax information along FATCA principles.” States of Guernsey, Press Release (May 14, 2013) available at <http://www.gov.gg/article/107574/Chief-Minister-emphasises-Guernseys-support-for-greater-global-tax-transparency>.

<sup>32</sup> See, e.g., Agreement Between the Government of the United Kingdom of Great Britain and Northern Ireland and the Government of Jersey to Improve International Tax Compliance, Annex I, art II (Reporting Financial Institutions may, as an alternative to the reporting procedures provided in the agreement, apply

the United Kingdom's agreements with its crown dependencies lack the withholding tax enforcement mechanism of FATCA.

In the same vein, the French "mini-FATCA" aims at overseas trusts and carries a penalty of the larger of €10,000 or 5% of the corpus for failure to provide detailed information on the assets of French residents.<sup>33</sup>

*FATCA as New Global Standard.* In addition to the jurisdictions emulating FATCA, many jurisdictions view FATCA as an opportunity to establish a global standard for automatic information exchange. For example, in discussing its new information-sharing agreements with its crown dependencies, the UK government stated that, "[t]he UK was quick to see the potential. . . to embed a new international standard in the exchange of information based around the FATCA model. This would provide a step-change in the ability of the international community to tackle tax evasion, while minimizing costs for governments and business (who are already investing in the systems and processes necessary to comply with the US FATCA legislation and the subsequent intergovernmental agreements to implement it)." The United Kingdom announced that, in addition to its crown dependencies, it would seek to negotiate similar automatic information exchange agreements with other jurisdictions, and that these contemplated agreements, along with its own IGA with the United States "all form part of a drive to embed a new single international standard in the automatic exchange of tax information." Likewise, in May 2013, sixteen EU member states called for a "new global standard for automatic exchange of information to tackle tax evasion, based on the U.S. FATCA legislation." Most importantly, in early 2014, the OECD announced,<sup>34</sup> and the G20 approved,<sup>35</sup> a new Common Reporting and

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the reporting procedures described in the "U.S. Treasury Regulations"). *See id.*, at art. 1.1(f), defining "U.S. Regulations" as those "Relating to Information Reporting by Foreign Financial Institutions and Withholding on Certain Payments to Foreign Financial Institutions and Other Foreign Entities." *See also id.* (incorporating amendments to the U.S. regulations, to the extent agreed by the parties).

<sup>33</sup> McCann & Nightingale, *supra*, p 2

<sup>34</sup> OECD, Standard for Automatic Exchange of Financial Account Information: Common Reporting Standard (undated document declassified Jan 17, 2014) at 6 available at <http://www.oecd.org/ctp/exchange-of-tax-information/Automatic-Exchange-Financial-Account-Information-Common-Reporting-Standard.pdf>.

Due Diligence Standard for use by countries wishing to exchange information automatically. The OECD describes this standard as “draw[ing] extensively on the intergovernmental approach to implementing FATCA” “with a view maximizing efficiency and reducing cost for financial institutions.”<sup>36</sup>

*Multilateral Information Exchange.* FATCA also seems to have precipitated or accelerated efforts at multilateral information exchange. For example, the G5 announced that they will exchange information multilaterally based on the U.S. IGA Model Agreement.<sup>37</sup> Likewise, official statements from the EU cast FATCA as providing “a unique opportunity to move from a series of bilateral agreements to a multilateral system.”<sup>38</sup> Indeed, unilateral FATCA ultimately may help improve the leaky EU Savings Directive.<sup>39</sup> Veto-holding EU Member States attempting to preserve what was left of banking secrecy in their jurisdictions have blocked amendments to the Directive.<sup>40</sup> Members of the EU Parliament, even when they vehemently oppose FATCA, seem to agree that FATCA has galvanized the EU into action. For example, at a public

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<sup>35</sup> See *Commissioner Šemeta welcomes G20 Finance Ministers' agreement on global tax transparency standard*, Tax Analysts Worldwide Tax Daily, (Feb. 23, 2014), Doc 2014-4106, 2014 WTD 37-13.

<sup>36</sup> OECD, Standard for Automatic Exchange, *supra* note 34, at 3 (describing the aim of the standard as “to avoid a proliferation of different standards which would increase costs for both governments and financial institutions”).

<sup>37</sup> HM Treasury, *Joint Communiqué on the ‘Model Intergovernmental Agreement to Improve Tax Compliance and Implement FATCA’* (Jul. 26, 2012) available at <https://www.gov.uk/government/news/joint-communique-on-the-model-intergovernmental-agreement-to-improve-tax-compliance-and-implement-fatca>.

<sup>38</sup> Statement by Belgium, the Czech Republic, Denmark, Finland, France, Germany, Ireland, Italy, the Netherlands, Poland, Portugal, Romania, Slovakia, Slovenia, Spain, Sweden, and the United Kingdom on the Pilot Multilateral Automatic information Exchange Facility, ECOFIN 14 May 2013 *available at* <https://www.gov.uk/government/publications/statement-on-the-pilot-multilateral-automatic-information-exchange-facility>. See also Council of the EU, Press Release, 3238<sup>th</sup> Council Meeting, Economic and Financial Affairs, 14 May 2013 at 12, *available at* [http://www.consilium.europa.eu/uedocs/cms\\_data/docs/pressdata/en/ecofin/137122.pdf](http://www.consilium.europa.eu/uedocs/cms_data/docs/pressdata/en/ecofin/137122.pdf).

<sup>39</sup> Council Directive 2003/48, 2003 O.J. (L 157) 38 on taxation of savings.

<sup>40</sup> For the requirement of member state unanimity in tax matters, *see* Treaty on the Functioning of the European Union, art. 115.

parliamentary hearing on FATCA, MEP Sophia in ‘t Veld (Netherlands) stated, “The fact that we’re welcoming the application of third country law on our territory is only a reflection of the weakness of the European Union. We only have ourselves to blame because we were unable to adopt our own policies.”<sup>41</sup>

If FATCA represents a new global standard for information exchange, that standardization would mitigate the concern by banking associations that they are being asked to shoulder an extraordinary administrative burden only with respect to Americans. If every country adopted a FATCA-like regime, FFIs would no longer be looking for American needles in a global haystack. Standardization according to the FATCA model also would mitigate FFIs’ concerns that they could be subject to a variety of conflicting reporting requirements imposed by different states. Likewise, IGAs and attendant legislative changes in FATCA partner countries resolve conflicts between FFIs’ obligations under FATCA and their obligations under local law. In short, multilateralism and cooperation may be the key to successful implementation of what has been criticized as unilateral and extraterritorial U.S. legislation.

#### IV. UNANSWERED QUESTIONS

Even as IGAs solve conflicts between FATCA and foreign law, IGAs themselves raise domestic legal questions. For example, Congressman Bill Posey (R.-Fla) recently sent a letter to U.S. Treasury Secretary Jack Lew questioning the legal authority under which the IGAs are negotiated and asking whether Treasury expects IGAs to be self-executing.<sup>42</sup>

IGAs also raise political questions. For example, to the extent that the United States negotiates reciprocal Model 1 IGAs,<sup>43</sup> implementing legislation presumably would be required to impose

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<sup>41</sup> See EU parliamentary hearing on FATCA at 38:57 available at <http://www.youtube.com/watch?v=zRoU-JNFhr0>.

<sup>42</sup> Letter from Congressman Bill Posey letter to Treasury Secr. Jack Lew (Jul. 1, 2013).

<sup>43</sup> Model Intergovernmental Agreement to Improve Tax Compliance and to Implement FATCA, art. 6, at 13-14 (describing U.S. commitments to exchange information on a reciprocal basis with the FATCA partner).

new reporting requirements on U.S. financial institutions,<sup>44</sup> and such new reporting requirements likely would face political resistance from affected parties. If domestic financial institutions do not already possess account ownership information sufficient to determine their reporting obligations under reciprocal IGAs, their compliance burdens will increase (and, presumably, so will their political resistance to reciprocity).<sup>45</sup> To take just one example, if domestic financial institutions ultimately will be obliged to apply FATCA's pass-through rules for payments to entities, domestic financial institutions will face the problem of accounts held by Delaware LLCs for which they lack beneficial ownership information.<sup>46</sup>

These are really just the tip of the iceberg; FATCA raises many additional questions. For example, can the U.S. standard become a worldwide standard, in light of competing pre-existing automatic information exchange obligations, such as the EU Savings Directive?<sup>47</sup> Are the privacy protections afforded to account holders

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<sup>44</sup> See OFFICE OF MGMT. & BUDGET, ANALYTICAL PERSPECTIVES: BUDGET OF THE U.S. GOVERNMENT, FISCAL YEAR 2014, at 202 (proposing to request such legislation)

<sup>45</sup> Under current IGAs, the reciprocal reporting obligations of the United States are limited to information that U.S. financial institutions already are required to collect concerning non-U.S. account holders. See Model Intergovernmental Agreement to Improve Tax Compliance and to Implement FATCA, available at <http://www.treasury.gov/press-center/press-releases/Documents/reciprocal.pdf>, art 2(2)(b), at 9. But the Model 1 IGA also includes a statement that the United States will pursue "equivalent levels of information exchange." See *id.*, at 1.

Additionally, under the heading "Reduce the Tax Gap and Make Reforms" the Analytical Perspectives for the 2014 budget briefly describes a budget proposal that would provide the Secretary of the Treasury authority to "prescribe regulations that would require reporting of information with respect to nonresident alien individuals, entities that are not U.S. persons, and certain U.S. entities held in substantial part by non-U.S. owners, including information regarding account balances and payments made with respect to accounts held by such persons and entities." OFFICE OF MGMT. & BUDGET, ANALYTICAL PERSPECTIVES: BUDGET OF THE U.S. GOVERNMENT, FISCAL YEAR 2014, at 202. The proposal notes that reciprocal exchange of information "similar" to that required from FFIs under FATCA would improve intergovernmental cooperation on FATCA enforcement. *Id.*

<sup>46</sup> See OECD Peer Review of the United States at 38, 87 (citing complaints by U.S. information exchange partner states that beneficial ownership information is not available for LLCs in several states, including Delaware).

<sup>47</sup> See, e.g., EU Commission, An Action Plan to Strengthen the Fight Against Tax Fraud and Tax Evasion, COM(2012) 772 final (Dec. 6, 2012) at 9 ("this

adequate under FATCA? To what extent will developing countries benefit from a new standard of automatic information exchange, particularly when those countries lack the administrative apparatus to reciprocate information?<sup>48</sup>

FATCA already represents a substantial commitment of government resources, both by FATCA partner jurisdictions and by the United States, which so far has developed and negotiated nineteen IGAs and written hundreds of pages of guidance.<sup>49</sup> Affected financial institutions also have shouldered heavy burdens to implement a reporting regime that is estimated to raise only \$8.7 billion over ten years.<sup>50</sup> Moreover, the complexity and novel legal questions raised by FATCA, which have necessitated extended effective dates and the phasing-in of its provisions over a period of six years, raise questions about the ultimate fate of the legislation. If political will for FATCA was founded principally on fiscal stress, will the United States abandon the regime as the economy improves?

## V. CONCLUSION

Fiscal crisis emboldened the United States to use access to its capital markets as an enforcement mechanism for securing information about domestic taxpayers from foreign institutions. And, in turn, the U.S. passage of FATCA emboldened some of our trading partners to rally behind a new standard of automatic information exchange. Thus, the initial outraged reactions to FATCA among private parties and government officials seems to be shifting to acquiescence by the FFIs, and at least some government officials view FATCA as an opportunity to strengthen their own offshore enforcement.

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document urges the OECD to adopt reporting forms and software developed for implementing the EU Savings Directive”).

<sup>48</sup> For discussion, see Itai Grinberg, *Taxing Capital Income in Emerging Countries: Will FATCA Open the Door?*, 5 *WORLD TAX J.* 325-367 (2013).

<sup>49</sup> As of January 22, 2014. For a current list of IGAs, see <http://www.treasury.gov/resource-center/tax-policy/treaties/pages/fatca-archive.aspx>

<sup>50</sup> See JCT, *JCT Estimates Budget Effect of HIRE Act*, JCX-5-10 (Feb. 23, 2010).

## APPENDIX: ADDITIONAL QUESTIONNAIRE RESPONSES

*Sources of the exchange of information system in United States*

1. Which tax treaties between the United States and other countries, if any, contain the following?:
- a. Art. 26 of the OECD MTC
  - b. Art. 26, paragraph 5, of the OECD MTC
  - c. Art. 27 of the OECD MTC

Country	Article 26	Article, 26 Para. 5 <sup>51</sup>	Article 27
Armenia (USSR treaty 1973)	No	No	No
Australia (treaty 1982, protocol 2001)	Yes, not exact language	No	No
Austria (treaty 1996)	Yes, not exact language	No	Yes, not exact language
Azerbaijan (USSR treaty 1973)	No	No	No
Bangladesh (treaty 2006)	Yes, not exact language	Yes, not exact language	No
Barbados (treaty 1984, protocol 2004)	Yes, not exact language	Yes, not exact language	No
Belarus (USSR treaty 1973)	No	No	No
Belgium (treaty 2006, protocol 2006, memorandum 2009)	Yes, not exact language	Yes, not exact language	Yes, not exact language
Bulgaria (treaty 2007, protocols 2007, 2008)	Yes, not exact language	Yes	No

<sup>51</sup> Current (2006) U.S. Model Tax Treaty contains equivalent language in Article 26(5). This chart indicates whether such language is included in the relevant treaties in force.

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UNITED STATES

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Canada (treaty 1980, protocols 1980, 2007)	Yes, not exact language	Yes	Yes, not exact language
China (treaty 1984)	Yes, not exact language	No	No
Cyprus (treaty 1984)	Yes, not exact language	No (but see notes of exchange)	Yes, not exact language
Czech Republic (treaty 1993)	Yes, not exact language	No	No
Denmark (treaty 2000, protocol 2006)	Yes, not exact language	Yes, not exact language	Yes, not exact language
Egypt (treaty 1980)	Yes, not exact language	No	Yes, not exact language
Estonia (treaty 1998)	Yes, not exact language	Yes, not exact language	Yes, not exact language
Finland (treaty 1989, protocol 2006)	Yes, not exact language	Yes, not exact language	Yes, not exact language
France (treaty 1994, protocols 2004, 2009, memorandum 2009)	Yes, not exact language	Yes	Yes, not exact language
Georgia (USSR treaty 1973)	No	No	No
Germany (treaty 1989, protocol 2006)	Yes, not exact language	Yes, not exact language	Yes, not exact language
Greece (treaty 1950)	Yes, not exact language	No	Yes, not exact language
Hungary (treaty 1979)	Yes, not exact language	no	Yes, not exact language

Iceland (treaty 2007, protocol 2007)	Yes, not exact language	Yes, not exact language	Yes, not exact language
India (treaty 1989)	Yes, not exact language	No	No
Indonesia (treaty 1988)	Yes, not exact language	No	Yes, not exact language
Ireland (treaty 1997, amendment 1999)	Yes, not exact language	No	No
Israel (treaty 1975)	Yes, not exact language	No	No
Italy (treaty 1999)	Yes, not exact language	No	Yes, not exact language
Jamaica (treaty 1980)	Yes, not exact language	No	Yes, not exact language
Japan (treaty 2003, protocol 2003)	Yes, not exact language	No	Yes, not exact language
Kazakhstan (treaty 1993)	Yes, not exact language	Yes, not exact language	No
Korea, South (treaty 1976)	Yes, not exact language	No	Yes, not exact language
Kyrgyzstan (USSR treaty 1973)	No	No	No
Latvia (treaty 1998)	Yes, not exact language	Yes, not exact language	Yes, not exact language
Lithuania (treaty 1998)	Yes, not exact language	Yes, not exact language	Yes, not exact language
Luxembourg (treaty	Yes, not	Yes, not exact	Yes, not exact

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1996)	exact language	language	language
Malta (treaty 2008)	Yes, not exact language	Yes	No
Mexico (treaty 1992, protocol 2003)	Yes, not exact language	No	No
Moldova (USSR Treaty 1973)	No	No	No
Morocco (treaty 1977)	Yes, not exact language	No	No
Netherlands (treaty 1992, protocol 2004)	Yes, not exact language	Yes, not exact language	Yes, not exact language
New Zealand (treaty 1982, protocol 2008)	Yes, not exact language	Yes	Yes, not exact language
Norway (treaty 1971)	Yes, not exact language	No	Yes, not exact language
Pakistan (treaty 1957)	Yes, not exact language	No	No
Philippines (treaty 1976)	Yes, not exact language	No	Yes, not exact language
Poland (treaty 1974)	Yes, not exact language	No	No
Portugal (treaty 1994)	Yes, not exact language	Yes, not exact language	No
Romania (treaty 1973)	Yes, not exact language	No	Yes, not exact language
Russia (treaty 1992)	Yes, not exact	No	No

	language		
Slovak Republic (treaty 1993)	Yes, not exact language	No	No
Slovenia (treaty 1999)	Yes, not exact language	No	No
South Africa (treaty 1997)	Yes, not exact language	No	Yes, not exact language
Spain (treaty 1990)	Yes, not exact language	No	No
Sri Lanka (treaty 1993, protocol 2002?)	Yes, not exact language	No	No
Sweden (treaty 1994, protocol 2005)	Yes, not exact language	No	Yes, not exact language
Switzerland (treaty 1996)	Yes, not exact language	Yes? (see Memorandum)	Yes, not exact language
Tajikistan (USSR treaty 1973)	No	No	No
Thailand (treaty 1996)	Yes, not exact language	No	No
Trinidad (treaty 1970)	Yes, not exact language	No	No
Tunisia (treaty 1985)	Yes, not exact language	No	No
Turkey (treaty 1996)	Yes, not exact language	No	No
Turkmenistan (USSR treaty 1973)	No	No	No
Ukraine (treaty	Yes, not	No	No

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1994)	exact language		
United Kingdom (treaty 2001, protocol 2001)	Yes, not exact language	Yes (see exchange notes)	Yes, not exact language
Uzbekistan (USSR treaty 1973)	No	No	No
Venezuela (treaty 1999)	Yes, not exact language	Yes, not exact language	No

2. *Is the United States a party to the OECD Mutual Assistance Convention of 1988 and the 2010 Protocol?*

The United States is party to the OECD Mutual Assistance Convention of 1988, which has been in force since April 1, 1995.<sup>52</sup> While the United States signed the 2010 Protocol (May 27, 2010), it has not been ratified nor entered into force. The United States entered reservations with respect to Articles 2, 3, 4, 17, 29 and 30.<sup>53</sup>

3. *Describe the Tax Information Exchange Agreements (TIEAs) signed by United States with black or grey list countries.*

United States Tax Information Agreements		
<i>Country</i>	<i>Date</i>	<i>In Force?</i>
American Samoa	1987	1988
Antigua and Barbuda	2001	2003
Aruba	2003	2004
Bahamas	2002	2004/2006
Barbados	1984	1984
Bermuda	1988	1988
Brazil	2007	2013

<sup>52</sup> See OECD, STATUS OF THE CONVENTION ON MUTUAL ADMINISTRATIVE ASSISTANCE IN TAX MATTERS AND AMENDING PROTOCOL, November 12, 2013, available at [http://www.oecd.org/tax/exchange-of-tax-information/Status\\_of\\_convention.pdf](http://www.oecd.org/tax/exchange-of-tax-information/Status_of_convention.pdf)

<sup>53</sup> See *id.*

British Virgin Islands	2002	No
Cayman Islands	2001	2004/2006
Colombia	2001	No
Costa Rica	1989	1991
Dominica	1987	1988
Dominica Republic	1989	1989
Gibraltar	2009	2009/2010
Grenada	1986	1987
Guam	1989	No
Guernsey	2002	2006
Guyana	1992	1992
Honduras	1990	1991
Isle of Man	2002	2004/2006
Jamaica	1986	1986
Jersey	2002	No
Liechtenstein	2008	2010
Marshall Islands	1991	1991
Mexico	1989	1990
Netherlands Antilles	2002	2007
Peru	1990	1991
Puerto Rico	1989	1989
St. Lucia	1987	1991
Trinidad and Tobago	1989	1990

***The collection and exchange of information under anti-money-laundering legislation***

The United States has implemented several different measures to prevent tax evasion and money laundering. These are described briefly below.

*Investment Income Reporting.* Banks must report to the IRS information regarding the income that their customers earn in their individual banking and checking accounts. Each January, banks provide to the IRS a report, IRS Form 1099-INT, which summarizes the interest income paid to their account holders. The interest that must be reported includes interest paid by the bank on savings

accounts, interest-bearing checking accounts and bonds.

*Money Laundering.* When individuals deposit or withdraw more than USD 10,000 in a U.S. bank, the bank is required to file a “Currency Transaction Report” with the IRS. Several exemptions prevent this reporting requirement from applying to certain retail and other customers. This reporting requirement is designed to enable the IRS to detect money laundering and financial crimes.

*Tax Evasion Reporting.* A U.S. person who holds a financial interest in a non-U.S. bank account must file a Report of Foreign Bank and Financial Accounts (FBAR) if the aggregate value of the foreign financial accounts exceeds USD 10,000 at any time during the calendar year. Penalties of up to USD 10,000 may apply for non-wilfully failure to file an FBAR. Wilful non-filing, can result in penalties as high as 50% of the value of the non-US account, and additional criminal penalties. There is no cap on the amount of this penalty.

#### ***Exchange of Information System in Practice: The Numbers***

The Internal Revenue Service has released the number of incoming exchange requests for the years 2006 to 2010. The table below presents the number of incoming requests (*i.e.*, from other countries to the United States) and outgoing requests (*i.e.*, from the United States to other countries):

INCOMING AND OUTGOING SPECIFIC INFORMATION EXCHANGE REQUESTS 2006-2010 <sup>54</sup>						
	2006	2007	2008	2009	2010	All
<i>Incoming (to US)</i>	1,173	1,088	797	914	843	4,815
<i>Outgoing (to other countries)</i>	221	197	236	203	165	1,022
<b>TOTAL</b>	<b>1,394</b>	<b>1,285</b>	<b>1,033</b>	<b>1,117</b>	<b>1,008</b>	<b>5,837</b>

<sup>54</sup> Gen. Acc’t. Office, *IRS’s Information Exchanges with Other Countries Could Be Improved through Better Performance Information*, 21, Sept. 2011.

Taxing authorities, whether the IRS or a non-U.S. agency, respond to information requests with varying processing speeds, depending on the type of information requested. The table below describes the processing time for different categories of information requests during the years 2006 to 2009.

PROCESSING TIME FOR INFORMATION REQUESTS, BY INFORMATION CATEGORY, 2006-2009 <sup>55</sup>				
Type of Information Request	Incoming Requests (to U.S.)		Outgoing Requests (from U.S.)	
	% of Cases	Median time in days	% of Cases	Median time in days
<i>Bank records</i>	6	142	21	191
<i>Corporate records</i>	31	142	24	156
<i>Public records</i>	9	24	6	158
<i>Real estate records</i>	1	104	2	207
<i>Records from security brokers</i>	1	128	0	103
<i>Tax return data</i>	27	46	32	100
<i>Third-party interviews</i>	20	141	6	147
<i>Other</i>	5	34	9	129
<b>All cases where information type is known</b>	<b>100</b>	<b>110</b>	<b>100</b>	<b>139</b>

### *Joint Audits and Multinational Audits*

#### 1. *Does the United States use joint audits?*

The United States engages in an audit cooperation program, the “Simultaneous Examination Program” and the “Criminal Investigation Program” (SCIP). These programs are authorized by the exchange of information provisions of U.S. tax treaties and the tax information exchange agreements with other countries. The United States uses these programs to investigate tax issues related to

<sup>55</sup> *Id.*

specific taxpayers in cases where a treaty party country has a common interest. Under these programs taxing authority officials coordinate audit plans and information requests.

2. *How many agreements for joint audits have been concluded by the United States? How many joint audits have been conducted until now?*

The Internal Revenue Service, currently, the United States has working arrangements under its Simultaneous Examination Program (SEP) with Australia, Canada, France, Germany, Italy, Japan, Korea, Mexico, Norway, Philippines, Sweden and the United Kingdom.<sup>56</sup> According to the Internal Revenue Manual, the absence of a working agreement with a particular country does not prevent an examiner from recommending simultaneous examination because the legal basis for such examinations is the exchange of information article of tax treaties and TIEAs.

***The legitimacy of tax solutions other than exchange of information***

3. *As far as the use of illegally obtained data (i.e. the LGT Bank case, the HSBC case and the UBS case) is concerned, it is not clear and homogeneous whether a public authority could profit of information acquired and/or received to support both an administrative and criminal tax assessment: what is the position of your country?*

The Fourth Amendment of the U.S. Constitution provides protection from “unreasonable searches and seizures” By the government. A person’s constitutional privacy rights can only be invaded where she has a “legitimate expectation of privacy.” The consequence of violating the privacy right is exclusion of evidence obtained as “fruit of a poisonous tree.” Some precedent unfavorable to the taxpayer exists on the question of whether a taxpayer has a legitimate expectation of privacy with respect to bank records.<sup>57</sup>

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<sup>56</sup> IRS, Int. Rev. Man. 4.60.1.3, available at [http://www.irs.gov/irm/part4/irm\\_04-060-001.html#d0e440](http://www.irs.gov/irm/part4/irm_04-060-001.html#d0e440).

<sup>57</sup> See, e.g., *United States v. Payner*, 447 U.S. 727 (1980) (holding that a U.S. taxpayer has no such legitimate expectation of privacy for Bahamian bank records stolen by U.S. law enforcement from the briefcase of a Bahamian bank official in the United States, at least in the case where Bahamian law provided little privacy

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Even if such a reasonable expectation could be established, however, this right only offers protection from *government* action. It therefore does not apply when non-governmental actors, including informants and whistleblowers, obtain the information. As a result, provided the informant was not a government actor and was not acting at the behest of a government actor in gathering the information, the government would be able to use an informant's information, even if the informant broke the law to obtain or convey the information.

1. *In case illegally obtained data are used to support an administrative and/or criminal tax assessment, is the taxpayer informed and/or allowed to be involved in the due course of procedure? Does the taxpayer have the possibility to reject the request and/or the use of data? Can the taxpayer refuse to collaborate with the Tax Administration without jeopardizing his position?*

The U.S. Constitution offers several protections for criminal defendants, including the right to confront witnesses and the right against self-incrimination. Thus, a taxpayer would, in a criminal case, have the opportunity to challenge evidence obtained from a whistleblower (or any other evidence in the government's case).

With a court order, the United States can compel taxpayers to consent to foreign financial institutions' disclosure of account information, including in cases where the government otherwise would be unable to obtain the records. Compelled consent to disclosure pursuant to a court order has been held not to violate the constitutional right against self-incrimination because such consent is non-testimonial.<sup>58</sup> Perhaps more importantly, compelled production of financial account records (e.g., through a subpoena), *even where the records themselves or the act of producing them are self-*

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protection for those records). *See also* Timothy P. O'Toole, et al, Can a Prosecutor Make Your Cough Up Your Offshore Account? TAX NOTES p. 1313, 1314 (Mar. 14, 2011) (expressing doubt whether the taxpayer-unfavorable expectation-of-privacy analysis in Payner would apply in a case involving a foreign jurisdiction with strong bank-secrecy law).

<sup>58</sup> *See Doe v. United States*, 487 U.S. 201 (1988). *See* O'Toole, et al, *supra* note \_\_, at 1315 (questioning the continued applicability of *Doe* in light of subsequent precedent more favorable to criminal defendants)

*incriminating*, has been held to fall under the “required records” exception to the privilege against self-incrimination. This exception applies in cases where the government seeks to compel production of documents kept pursuant to a valid regulatory regime.<sup>59</sup>

2. *In case your country has ever implemented a whistleblower program in order to collect tax information and to conduct tax assessments, is the reward to whistleblowers taxable?*

The Internal Revenue Service is authorized to pay whistleblower awards to individuals who report acts of tax noncompliance. If the IRS uses the information provided to detect underpayment of taxes, it may pay the whistleblower up to 30% of the additional tax, penalty, and other amounts it collects.<sup>60</sup> Whistleblower awards are fully taxable as gross income, and are subject to withholding.<sup>61</sup> In 2012, the IRS Whistleblower Office issued administrative guidance describing a process by which award recipients may apply for a reduced withholding rate.<sup>62</sup> Whistleblower Bradley Birkenfeld was awarded USD 104 million for his assistance in building the case against UBS.

3. *In case your country has ever implemented an offshore tax amnesty and/or an offshore voluntary disclosure program,*

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<sup>59</sup> See, e.g., *In re Grand Jury Proceedings*, No. 4-10, (No. 12-13131, D.C. Docket No. GJ 4-10) (D.C.Cir. 2013) available at <http://www.ca11.uscourts.gov/opinions/ops/201213131.pdf> at 4-5 (upholding district court’s ruling that the required records exception applied because “(1) federal law required [the taxpayers] to maintain and make available for inspection records regarding their foreign financial accounts; (2) that recordkeeping requirement... was ‘essentially regulatory’ and not criminal in nature; (3) the records were of the sort that ‘bank customers would customarily keep’; and (4) the records had ‘public aspects’ because they contained information that federal law [the taxpayers] to maintain and make available for inspection by the IRS [and]. . . report to the Treasury Department”). Op. at 4-5. The last requirements, (3) and (4) above, refer to (a) the requirement under the Bank Secrecy Act that U.S. persons keep certain records regarding foreign accounts, including the name and value of the account, and (b) the requirement to file an FBAR) See also *id.* at 14 (citing other circuit courts reaching the same conclusions, including the Fifth, Seventh, and Ninth Circuits).

<sup>60</sup> I.R.C. § 7623(b).

<sup>61</sup> I.R.C. § 61.

<sup>62</sup> See IRSIG WO -25-0612-03.

*what is the ground of legitimacy for such initiatives? Do the programs cover administrative as well as criminal tax exposures?*

The IRS currently allows taxpayers to participate in an Offshore Voluntary Disclosure Program. Under the current program, which has no deadline, individuals who disclose their offshore bank accounts are subject to a civil tax penalty of 27.5 percent of the highest aggregate balance in foreign bank accounts or value of foreign assets during the eight full tax years prior to the disclosure.<sup>63</sup> Individuals who participate in this program are not subject to criminal tax evasion charges, which could result in prison.<sup>64</sup> The IRS offered similar voluntary disclosure initiatives in 2009<sup>65</sup> and 2011, albeit with disclosure deadlines and lower civil tax penalties.<sup>66</sup> According to the IRS, these two initiatives resulted in 33,000 disclosures and more than USD 3.4 billion in collected taxes.<sup>67</sup> A requirement common to all three programs was that, to be eligible to participate, the taxpayer had to disclose *before* the IRS received the taxpayer's name from any other source (including John Doe summonses, UBS disclosures, etc).

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<sup>63</sup> See IRS, *IRS Offshore Programs Produce \$4.4 Billion To Date for Nation's Taxpayers; Offshore Voluntary Disclosure Program Reopens*, Jan. 9, 2012.

<sup>64</sup> See *id.*

<sup>65</sup> See IRS, *Voluntary Disclosure: Questions and Answers*, <http://www.irs.gov/uac/Voluntary-Disclosure:-Questions-and-Answers> (first posted May 6, 2009).

<sup>66</sup> See IRS, *2011 Offshore Voluntary Disclosure Initiative Frequently Asked Questions and Answers*, <http://www.irs.gov/Businesses/>

*International-Businesses/2011-Offshore-Voluntary-Disclosure-Initiative-Frequently-Asked-Questions-and-Answers* (first posted Feb. 8, 2011).

<sup>67</sup> See *id.*

Some U.S. states offer similar voluntary disclosure programs, which is important because the federal and state governments share information, so any offshore information obtained by the United States can be made available to the U.S. person's residence state.<sup>68</sup>

4. *Is your country discussing the implementation of a so called Rubik standard agreement with Switzerland or any other country? What would the ground of legitimacy be for such initiative?*

No, the Rubik agreements are not part of the U.S. strategy for combating tax evasion, as the United States prefers automatic exchange of information to anonymous withholding. In February 2013, the United States signed a Model 2 IGA with Switzerland under which covered Swiss financial institutions will automatically report U.S. persons' account information directly to the IRS. Furthermore, the United States has developed a program under which Swiss banks that helped U.S. taxpayers evade their U.S. tax obligations can come forward, make aggregate disclosures (e.g., about where U.S. taxpayers leaving the participating bank transferred their funds), and thereby avoid prosecution. The program does not apply to the 14 Swiss banks already subject to investigation by U.S. prosecutors.

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<sup>68</sup> See, e.g., New Jersey Dept. of Treasury Press Release (Jun. 13, 2013) available at <http://www.state.nj.us/treasury/taxation/offshore.shtml> (describing state program that complements the federal OVDI under which participants "avoid all civil penalties, including the 50% civil fraud penalty. However, the 5% late payment penalty and the 5% amnesty penalty will not be waived"). Similar programs are available in many states, including California, Connecticut, Florida, and New York.